

Project Profile

...legal



Ward and Smith, P.A.

North Carolina

The challenge: Relocate 24 attorneys including their files. Match 12 new workstations to existing ones. Create efficient system for 12,000 linear inches of files



Bill Lehman
System Sales Company

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Ward and Smith, P.A. was doubling the size of law office in North Carolina market from 12 to 24 attorneys and moving to a new space in Wade Park. The firm wanted to reuse its existing furniture, adding new offices for additional attorneys and support staff. In addition, the firm's files, both individual and common, totaling 12,000 linear filing inches, had to be moved and set up for use. Of course, the project had to be accomplished with a minimum downtime to provide for their clients' needs. Coordinating planning efforts with Ward and Smith, P.A., using the resources of trusted vendors, tracking to ensure timely deliveries, following through on installations - all facets came together to make sure that the office that closed on Wednesday was open and prepared for business on Monday.

This project required careful planning, the right products and superior service. Systems Sales Company and Bill Lehman were the right choice to bring all these elements together.

Carl Barwick, Chief Operating Officer

Ward and Smith, P.A.

